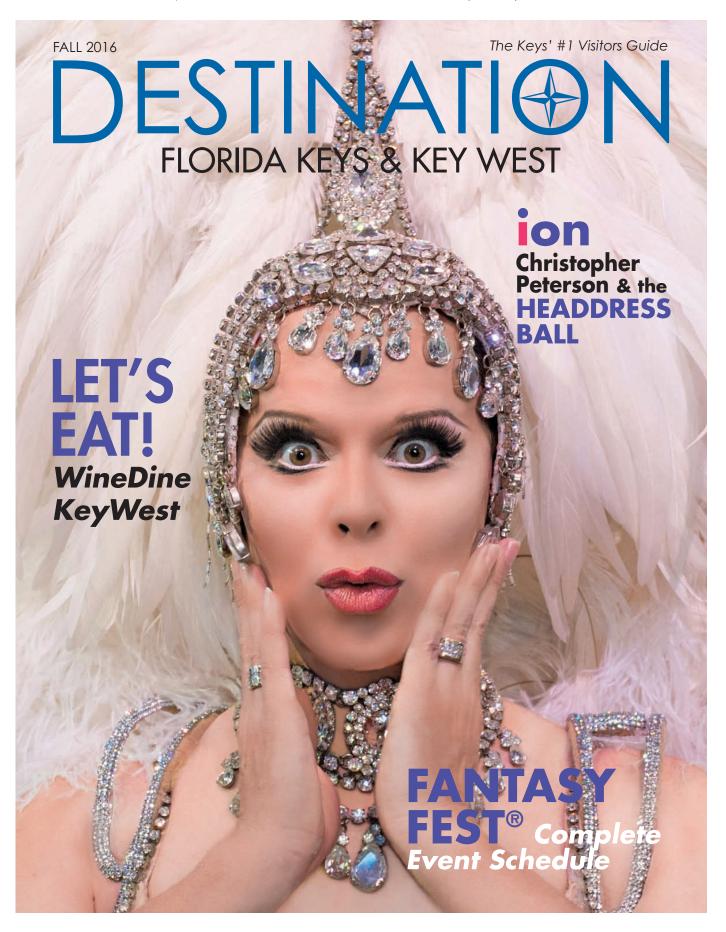
MEDIA PLANNER





Strategically designed to aggressively promote and cross-promote your business to the Keys' lucrative visitors market



Do you know that the Visitors Market is 30x greater than our local market?

If Keys' visitors are your customers, then the new DESTINATION Florida Keys & Key West is where your business belongs. Specifically designed for the Keys' lucrative Visitors Market, DESTINATION Florida Keys & Key West connects you with travelers from around the world who have massive buying power and who spend OVER \$10 BILLION every year! Everything in this new strategic Visitors Guide is designed to promote and cross promote your business.

- + Portable, reader-friendly guide that visitors take with them and KEEP with them
- + Short, snappy copy engages readers and quickly delivers informative, useful information
- + 20,000 Copies Published Quarterly
- + Strategically placed in 9,700+ hotel rooms and vacation rentals from Key West to Key Largo
- + Distributed at high traffic areas throughout the Keys
- + On average over 11 people per guest room will see your ad in DESTINATION Florida Keys & Key West and refer to it and average of 3x during their stay
- + Read by approximately 100,000 people per issue

DESTINATION

FLORIDA KEYS & KEY WEST Everywhere you need to be



Keys' Visitors get the 411 on

- Special Events & Local Happenings
- Popular Attractions
- Top Restaurants including Mini-Reviews, Sample Menus and Chef/Recipe features
- Cool Places To Shop
- Local Real Estate Listings
- Recommended Lodging Properties



DESTINATION Florida Keys

& Key West reaches thousands of additional followers utilizing popular social media networks like Facebook, Twitter, Pinterest and Instagram to keep you in the limelight and promote your special events & happenings on demand.



The global online edition of

DESTINATION Florida Keys & Key

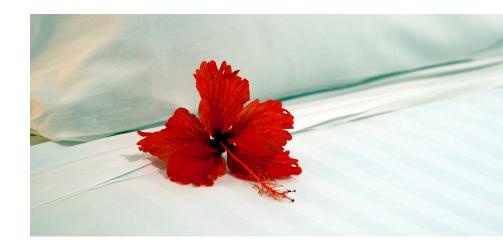
West includes active links to your site. Our mobile-reactive website is rich with search engine-friendly content that puts you front and center to a world of new prospective customers and provides quick, easy access to travelers on the fly. Check it out at DESTINATION floridakeys.com.



Don't wait to turn our hundreds of thousands of well-heeled followers into your new customers. Reserve today at 305-849-3482 | info@destinationfloridakeys.com



Targeted distribution with placement in 9,700+ lodging property guest rooms



UPPER KEYS

Amara Cay Resort

Bayside Inn

Breezy Palms Resort

Caloosa Cove Resort

Casa Morada

Cheeca Lodge & Spa

Chesapeake Beach Resort

Coconut Cove Resort

Courtyard By Marriott

Creekside Inn

Days Inn

Dove Creek Lodge

Hampton Inn

Harbor Lights

Holiday Inn & Marina

Islander Resort

Islander Bayside

Kon-Tiki

La Siesta Resort

Marina Del Mar Resort

& Marina

Marriott Key Largo Beach Resort

Matecumbe Resort

Ocean Pointe Suites

Pelican Resort & Marina

Pines & Palms Resort

Postcard Inn At Holiday Isle Sunset Cove Beach Resort

The Caribbean Resort at Sea Isle The Moorings

MIDDLE/LOWER KEYS

Banana Bay Resort

Bayview Inn

Sunset Inn

Blackfin Resort

Bonefish Bay Resort

Coco Plum Beach & Tennis Club

Coconut Cay

Continental Inn

Courtyard Marriott Marathon

Gluntz Ocean Beach Club

Gulfview Waterfront Resort

Holiday Inn Express & Suites

Hyatt Place At Faro Blanco

Key Colony Beach Motel

Kingsail Motel

Lime Tree Inn Bay Resort

Looe Key Reef Resort

Rainbow Bend Resort

Ramada Inn - coming soon

The Hammocks

Sea Dell Motel

Sea Shell Beach Resort

Seascape Resort

Sombraro Resort

Sugarloaf Lodge

White Sands Inn

Yellow Tail Inn

Also strategically distributed at vacation rental properties & high traffic locations from Key West to Key Largo and read by approximately 100,000 people per issue

Additional distribution at high traffic areas throughout Monroe County including:

- Key West Chamber Of Commerce
- Key West Business Guild
- Lower Keys Chamber Of Commerce
- Marathon Chamber Of Commerce
- Islamorada Chamber Of Commerce
- Key Largo Visitor Center

Member of the Lodging Association of the Florida Keys.



Targeted distribution with placement in 9,700+ lodging property guest rooms



KEY WEST

Alexanders Guest House Alexander Palms Court

Almond Tree Inn

Ambrosia
Andrews Inn
An Island Oasis
Angelina Guesthouse
Authors Guesthouse

Azul

Best Western Hibiscus

Avalon Bed & Breakfast

Best Western Key Ambassador

Blue Marlin Motel Cabana Inn

Casa 325

Cayo Hueso Resort Coco Plum Inn

Coconut Beach Resort

Conch House Courtney's Place Courtyard By Marriott Crowne Plaza La Concha

Curry Mansion Inn Douglas House Duval Gardens Fairfield Inn & Suites

Fairfield Inn Key West by Marriott

Frances Street Bottle Inn Galleon Resort & Marina Garden House

Gardens Hotel Grand Guesthouse

Heron House

Historic Hideaways

Hyatt Beach House Resort

Hyatt Windward Point

Inn At Key West

Key West Bayside Inn & Suites

Key West Bed & Breakfast

Key West Marriott Beachside Resort

Key West Vacation Rentals

Last Key Realty Vacation Rentals

Mango Tree Inn

Marrero's Guest House

The Mermaid & The Alligator

Ocean Breeze Inn Old Town Manor Old Town Suites Orchid Key Inn Palms Hotel

Paradise Inn

Pearl's Guesthouse

Pilot House

Preferred Properties

Vacation Rentals

Rose Lane Villas

Santa Maria Suites Resort Seascape Tropical Inn Simonton Court

Sheraton Suites

Southwinds Motel

Suite Dreams Inn

Sunrise Suites

Sunset Key Guest Cottages

Tropical Inn Truman Hotel

Westin Key West Resort & Marina

Weatherstation Inn

Westwinds Inn

Also distributed with Concierges at The Reach Resort, Casa Marina, Pier House Resort, Ocean Key House, Southernmost Hotel, The Saint & La Concha Hotel

Additional distribution at high traffic areas throughout Monroe County including:

Key West Chamber Of Commerce

- Key West Business Guild
- Lower Keys Chamber Of Commerce
- Marathon Chamber Of Commerce
- Islamorada Chamber Of Commerce
- Key Largo Visitor Center

Member of the Lodging Association of the Florida Keys.



MONTHLY RATES

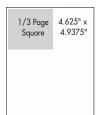
Ad Size - Each Issue: 3 Months	6 Month Rate (Two Issues)	12 Month Rate (4 Issues)	
Full Page	\$1099/month	\$999/month	
2/3 Page	\$799/month	\$699/month	
1/2 Page	\$649/month	\$599/month	
1/3 Page	\$429/month	\$399/month	
1/6 Page	\$269/month	\$249/month	
Inside Front Cover	\$1,300/month	\$1,200/month	
Inside Back Cover	\$1,250/month	\$1,150/month	
Back Cover	\$1,400/month	\$1,300/month	
Page 3 (Facing IFC)	\$1,179/month	\$1,079/month	
Page 7 (Facing TOC)	\$1,149/month	\$1,049/month	
2 Page Spread	\$1,899/month	\$1,799/month	

Front Cover & Full Pg Editorial (3 Months) \$1795/month

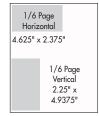












billing policies

DESTINATION Florida Keys & Key West Publishes Quarterly, Bills Monthly And Distributes Continually.

PAYMENT TERMS

EACH ISSUE MUST BE PAID FOR IN ADVANCE AND IS BILLED MONTHLY BY CREDIT CARD. VISA, MASTERCARD & AMEX ACCEPTED. IF PAYING BY CHECK, YOU WILL BE BILLED PER ISSUE INSTEAD OF PER MONTH WITH PAYMENT DUE PRIOR TO PUBLICATION.

Please Make Checks Payable To: DESTINATION Florida Keys.

advertising deadlines 2016-17

Fall 2016 Issue (Aug/Sept/Oct) Ad Files Due: Fri. June 24

Holiday/Winter 2016 Issue (Nov/Dec/Jan)

Ad Files Due: Fri. Sept. 30

Spring 2017 Issue (Feb/March/April)

Ad Files Due: Tues. Jan 3

Summer 2017 Issue (May/June/July)

Ad Files Due: Fri. March 31

Don't wait to turn our hundreds of thousands of followers into your new customers. Reserve today at 305-849-3482 info@destinationfloridakeys.com



AD GUIDELINES

ACCEPTABLE FILE TYPES FOR FINAL SUPPLIED ART:

High Resolution PDF file with embedded fonts preferred. 300 dpi at 100%. High Resolution JPEG or Tiff also accepted. 300 dpi at 100%.

Please covert type to outlines if applicable.

Microsoft Publisher, MSWord or PageMaker Files will not be accepted.

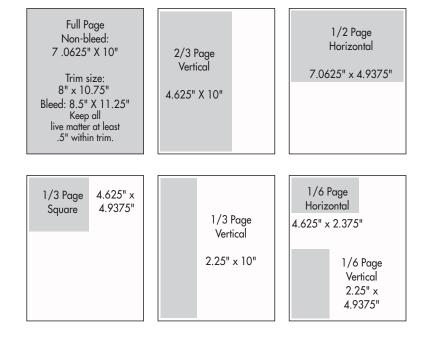
Color Space: CMYK for Color Ads, Grayscale for Black & White Ads

E-mail file(s) to prepress@destinationfloridakeys.com

DESTINATION Florida Keys & Key West Document

The DESTINATION Florida Keys & Key West Magazine is produced in Adobe InDesignCC. ALL pages in the document should be built to the same size as the final trim size.

Allow Full Page bleed ads to bleed off the page 0.25" with at least a 0.5" margin between the live image area and the trim.





INSERTION AGREEMENT

It is agreed that Paradise Publishers, Inc. is authorized to place your advertisement in the DESTINATION Florida Keys & Key West magazine.

Thank you for your business!

Please email back this agreement to: info@destinationfloridakeys.com or Fax to 774-233-8047

Marketing Partner				
Address				
Authorized by	PI	none		
Fax	Em	nail		
Billing Address (if different):				
Unit Size Frequency Total	Advertiser des advertiser's be	rtiser's agency ignates the following advertising shalf in regards to this contract:	agency to act on	
Monthly Cost		NameAddress		
Insertion Date	Contact Phone Email Int is subject to the follow between Contract. First moone month prior to publications of merchantability and responsible for any inciprofits, regardless of wheledges that the above	ving disclaimers and all of the terms, onth's payment due upon signing. Su cation. IATION Florida Keys & Key West di. If titness for a particular purpose. In redental, special, exemplary or consecutive those damages were foreseed information is accurate and complete	conditions and publication bsequent payments will be sclaims all warranties, no event shall the quential damages, including, ble. By execution hereof,	
Accepted by Destination Florida Keys & Date	Key West	Date Accepted by A	dvertiser	
Bill by credit card (Please init	tial) VISA MC AMEX	V CODE (Last 3 numbers on bo	ack of card)	
Credit Card Number	Exp. Date	Name on Credit Card	Signature	

First payment due with insertion agreement. Subsequent insertion payments billed to credit card one month prior to insertion date. If paying by check, you will be billed per insertion, instead of per month. Full payment due prior to publication.



TERMS AND CONDITIONS

This agreement is subject to all of the following terms and conditions. This agreement shall not become effective until it is approved by Paradise Publishers, Inc at it's office in Key Colony Beach, FL.

Advertiser and DESTINATION Florida Keys & Key West agree that this agreement is performable under the terms outlined.

- 1. PREPARATORY WORK: All preparatory work produced by the DESTINATION Florida Keys & Key West shall remain exclusive property of Paradise Publishers, Inc. unless otherwise agreed to in advance and in writing.
- 2.COLOR: Because of differences in equipment, paper, inks and other conditions pertaining to production press room operations, a reasonable variation in color between advertising copy submitted and the published advertisement shall be deemed acceptable.
- 3. PUBLICATION SCHEDULES: Every effort will be made to meet publication schedules established, but Paradise Publishers, Inc shall not incur any liability or penalty for delays due to state of war, riot, civil disorder, fire, strikes, accidents, actions of Government, or civil authority, paper availability, acts of God, or any other causes beyond the control of Paradise Publishers, Inc.
- 4. PRICE ADJUSTMENTS: The DESTINATION Florida Keys & Key West reserves the right to revise advertising rates at any time. Advertisers will be notified in writing at least 30 days prior to rate adjustments, and all agreements are accepted subject to this reservation. In the event of an increase in rates during the term of this agreement, advertiser may, by written notice prior to the effective date of the revised rate, terminate the agreement without penalty. Agreements must be completed within one year from the date of signing. Representatives of the DESTINATION Florida Keys & Key West are not authorized to make any deviations from published rates and regulations, orally or in writing.
- 5. PAYMENT TERMS: First month's payment due upon signing this agreement. Monthly payment due in full each month prior to submission of materials for printing. Monthly statement will be issued with submission due date. Receipt of a check that is returned for any reason shall not be considered payment. All payments shall be deemed received when actually received by Paradise Publishers, Inc at it's place of business in Key Colony Beach, FL..
- 6. SUSPENSION OF PUBLICATION FOR NON-PAYMENT: Paradise Publishers, Inc. reserves the right to cease the publication of advertisements upon a default in the payment of any installment due, as well as to invoice the advertiser in an amount equal to the difference between the rate shown on the agreement and the actual rate earned as per the rate card. The short rate is due and payable immediately upon receipt of such invoice.
- 7. AUTOMATIC RENEWAL: Contracts will automatically continue after the initial expiration date unless the advertisers submits written request for cancellation to Paradise Publishers, Inc. 60 days prior to next publication date. Rates will be adjusted accordingly to reflect the length of the contract.
- 8. ADVERTISING AGENCY: The advertiser and the advertising agency, if any, placing the advertisement with the DESTINATION Florida Keys & Key West for publication shall be jointly and severally liable under this agreement, Paradise Publishers, Inc is not required to attempt to collect from advertiser before collecting from agency.
- 9. ADVERTISING COPY: The advertiser shall provide the DESTINATION Florida Keys & Key West with appropriate camera-ready copy of the advertisement. Copy/revisions due 45 days prior to publishing date of the DESTINATION Florida Keys & Key West will provide camera ready copy at a nominal cost to be paid by the advertiser at time of proof copy. When color proofs have been approved by advertiser or advertiser's agent, Paradise Publishers, Inc. is relieved of all responsibility for errors or omissions.

- 10. REJECTION OF ADS: DESTINATION reserves the right to reject of revise any copy which contains political, religious (except ads for churches), morally questionable or other content which it considers not in the public interest, not in keeping with usual publishing acceptability standards, or not acceptable for any other reasons deemed material by it.
- 11. NEWS MATTER: Advertising set to resemble news matter must carry the word: Advertisement," and may not use the DESTINATION editorial typeface.
- 12. LIABILITY LIMITATIONS: Wrong insertions, omissions, or errors shall not terminate the agreement. Destination's responsibility for any error a result of it's own fault shall be limited to rerunning the advertisement affected by the error. Errors as submitted in original copy supplied by advertiser and not the Destination's responsibility. Notice of errors must be given in time for correction before additional insertions are made. Claims for error adjustments must be made by the advertiser in writing within a period of thirty (30) days of error date. Failure to make such claim within the stated period shall constitute irrevocable acceptance and an admission of full compliance by the Destinations. In the event of non-publication of copy furnished, Destination's responsibility shall not exceed the amount DESTINATION charged therefore
- 13. ADVERTISER WARRANTY, HOLD HARMLESS & INDEMNITY: Advertiser assumes responsibility for the content of all advertising copy. Advertiser warrants that it is fully authorized to use and had secured the proper written consent for the use of all copy, display, text, photographs and publications. Advertiser further warrants that it is in compliance with all applicable laws and governmental regulations pertaining to any product, business and/or service advertised (including, but not limited to, franchise and business opportunities laws.) Advertiser warrants that advertisement copy is true, that it is not libelous or defamatory, that it violates no rights of privacy, and that it infringes no trademark, copyright, literary or other rights. Advertiser agrees to defend, indemnify and hold harmless the DESTINATION Florida Keys & Key West and Paradise Publishers, Inc. from and all liability, loss, expenses (including reasonable attorney fees and all associated litigation costs) and/or claims of any nature based on or arising out of any advertisement, whether such claims are well-grounded or not.
- 14. ASSIGNMENT: Advertiser assigns to the DESTINATION Florida Keys & Key West all property rights, including copyrights, to any advertisement designed by the DESTINATION Florida Keys & Key West and produced for the advertiser. No such advertisement or any part thereof may be reproduced without the prior written consent of the DESTINATION Florida Keys & Key West.
- 15. AMENDMENTS: This agreement constituted the only agreement between the advertiser and the DESTINATION Florida Keys & Key West. No modification shall be binding on either party unless the same shall be in writing and signed by duly authorized representatives of both parties.
- 16. AUTHORITY: The advertiser, and the person signing this agreement on advertiser's behalf, if any, warrants that he/she has the authority to make this agreement and to bring the advertiser to all terms hereof.
- 17. BINDING EFFECT: This agreement is binding upon advertiser and its successors, representatives, heirs and assigns.
- 18. LAW: This agreement shall be governed and construed in accordance with the laws of the Sate of Florida and the United States of America.